



**Confidential  
Lease Proposal**



**PREPARED FOR:**

The City of Alameda  
Mark Reynolds

Date: June 5, 2020

Valid Until: Sep 4, 2020

Total Equipment Amount: \$274,075.97	Equipment: Various Security IT Equipment and Accessories.
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Lease Type	Lease Term	Payment Frequency	Payment
\$1.00	60 Months	Annual	\$59,376.36
\$1.00	60 Months	Monthly	\$5,062.18

Notes: ACH required. Monthly payments in arrears and Annual payments in advance

**\$1 Purchase Option – End of Term Options.**

Options available upon completion of the base financed term include:

1. Exercise the option to purchase the equipment at end of term for one dollar.
2. Return all products to TEQlease at schedule -holder's expense.
3. Exercise purchase option and trade in equipment at then-agreed upon values for credit toward new purchase or payment.

**FMV – End of Term Options.**

Options available to lessees upon completion of the base financed term include:

1. Exercise the option to purchase the equipment at the then current fair market value.
2. Continue to lease on a fair market value renewal basis.
3. Return all products to lessor at lessee's expense.

Thank you for the opportunity to present this financing proposal for your review. We look forward to discussing your unique situation further. Please do not hesitate to call us at the contact information below with any questions.

EQUIPMENT SUPPLIED BY:  
**ICU Technologies**  
Mark

1555 Oak St  
Alameda, CA 94501

EQUIPMENT LEASED BY:  
**TEQlease, Inc**  
Deven Fuselier  
dfuselier@teqlease.com  
(818) 222-1006 x224

23801 Calabasas Road, Suite 101  
Calabasas, CA 91302

APPROVED:  
**The City of Alameda**

Mark Reynolds

**Lease Options:**

**The Fair Market Value (FMV) option** is a traditional lease that offers low periodic payments and maximum flexibility for replacing equipment at the end of the term or other appropriate times. It is structured with an end-of-term fair market value purchase option and is best suited for businesses that wish to pay for the use of the equipment.

**The \$1 Purchase Option (\$1 Buyout)** allows your business to create fixed costs, build equity that can be leveraged for more equipment year after year, and retain the benefits of a \$1.00 purchase option lease structure. This is the best option for businesses that want to own their equipment at term's end, and/or seek to create a long-term budgetary plan for their systems.

**Pricing Notes and Conditions:**

Payments, rates, terms, and conditions contained in this non-binding proposal are offered for informational purposes only and are subject to change without notice and shall not be construed as an offer to extend credit or enter into any lease financing transaction. Applications for credit or lease financing shall be subject to our independent credit review, and shall be reviewed and/or approved subject to such terms and conditions as we may require in our sole discretion. All quotes are exclusive of any applicable taxes. This proposal is subject to the execution of mutually acceptable documentation between lessor and lessee, the terms and conditions of which shall be controlling.



## GSA ESTIMATE

### ADDRESS

Mark Reynolds  
City of Alameda  
1555 Oak St  
Alameda, CA 94501  
United States

### SHIP TO

Mark Reynolds  
City of Alameda  
1555 Oak St  
Alameda, CA 94501  
United States

### ESTIMATE

1188

### DATE

06/08/2020

### EXPIRATION

08/07/2020

### DATE

### SALES REP

Mark

SIN	ITEM	QTY	PRICE	AMOUNT
426 4S	15C-H4A-3MH-270 3X5 MP, WDR, LightCatcher, 2.8mm, Camera Only	4	1,458.00	5,832.00T
426 4S	IRPTZ-MNT-WALL1 Mount, Pend wall, IR PTZ	4	76.95	307.80T
426 4S	H4AMH-AD-PEND1 Outdoor pendant mount adapter, must order one of IRPTZ-MNT-WALL1 or IRPTZ-MNT-NPTA1 and one of H4AMH-DO-COVR1 or H4AMH-DO-COVR1-SMOKE.	4	162.00	648.00T
426 4S	H4AMH-DO-COVR1 Dome bubble and cover, for outdoor surface mount or pendant mount, clear.	4	129.60	518.40T
426 4S	H4-MT-CRNR1 Corner mount adapter for use with H4A-MT-WALL1, H4-BO-JBOX1, H4SL, H4F and H4 PTZ cameras.	4	72.90	291.60T
426 4S	H4AMH-AD-IRIL1 Optional IR illuminator ring, up to 30m (100ft), for use with H4AMH-DO-COVR1.	4	267.30	1,069.20T
426 4S	8.0C-H5A-BO1-IR 8.0 MP (4K) WDR, LightCatcher, 4.9-8mm f/1.8 P-iris lens, Integrated IR, Next-Generation Analytics	3	1,215.00	3,645.00T
426 4S	H4-BO-JBOX1 Junction box for the H4A or H4SL HD Bullet cameras.	3	72.90	218.70T
426 4S	8.0C-H5A-D1-IR 8.0 MP (4K) WDR, LightCatcher, Day/Night, Indoor Dome, 4.9-8mm f/1.8 P-iris lens, Integrated IR, Next-Generation Analytics	5	1,093.50	5,467.50T
426 4S	8.0C-H5A-DO1-IR 8.0 MP (4K) WDR, LightCatcher, Day/Night, Outdoor Dome, 4.9-8mm f/1.8 P-iris lens, Integrated IR, Next-Generation Analytics	1	1,215.00	1,215.00T
426 4S	12.0-H4F-DO1-IR 12.0 MP, Fisheye Camera, Day/Night, 1.45mm f/2.2, Integrated IR	1	874.80	874.80T
426 4S	ENC-4P-H264 4-Port H.264 Analog Video Encoder with 4 audio support	1	279.45	279.45T
426 4S	VMA-RPO-4P4-NA	1	1,688.85	1,688.85T

ACC ES HD Recorder 4-port 4TB, PRO-NA

426 4S	HD-NVR4-PRM-192TB-NA HD NVR4 PRM 192TB 2U Rack Mnt, Windows Server 2016	3	57,915.00	173,745.00T
426 4S	HD-NVR4-PRM-WARR-EXTEND-2YR 2 Year Extended Warranty for HD-NVR4-PRM	3	3,397.95	10,193.85T
426 4S	ACC7-ENT ACC 7 Enterprise Edition camera license	11	234.90	2,583.90
84 1000	MRQ301S12 Black Hawk Labs MiniRaq 12RU Vertical M	1	1,188.60	1,188.60T
84 500	ICU-MISC-GSA L-Com 20x16x11 Inch 120VAC Weatherproof Enclosure with Dual Cooling Fans	1	738.00	738.00T
84 500	ICU-MISC-GSA Laird Technologies 4G/3G Multiband No Ground Plane Phantom Antenna – Black	1	73.00	73.00T
84 500	ICU-MISC-GSA TRAB24003NP   Phantom Antenna- 2.4 GHz WIFI/WLAN - N Female - No Ground Plane Req'd	1	65.00	65.00T
84 500	ICU-MISC-GSA RF Pigtail Cable SMA Male to N Male RG58 3M	1	23.00	23.00T
84 500	ICU-MISC-GSA Sierra Wireless AirLink GX450 1102360 Rugged, Secure Mobile 4G LTE Wi-Fi Gateway Modem - Verizon - DC Cable (SIM Card NOT Provided)	1	1,088.00	1,088.00T
426 4S	S8 Switch, Gigabit POE+ 124W, 8 Port	2	591.30	1,182.60T
	PD-9512G Microsemi 12 Port PoE+ Midspan Power Supply	1	1,876.58	1,876.58T
426 4S	MH-B100-CCS-PoE-MWB MultiHaul™ Base Unit	1	1,353.20	1,353.20T
426 4S	MH-T201-CNN-PoE-MWB MultiHaul CTU, Base 100 mbps, UPG to 100 mbps, 1 RJ45 MK PoE injector IP 65 WHT	1	557.78	557.78T
426 1000	SR-EW-3Y-MH-B SikluCare "Silver" Service&Support Plan	1	231.83	231.83T
426 1000	SR-EW-3Y-MH-T SikluCare "Silver" Service&Support Plan	1	109.416	109.42T
426 4S	MH-UPG-TU-100-1000 MultiHaul™ Software Upgrades	1	145.50	145.50T
426 4S	MH-UPG-BU-500-1800 MultiHaul™ Software Upgrades	1	194.00	194.00T
84 500	ICU-MISC-GSA Misc Installation materials, including cabling, conduit, fittings, blocks, connectors, and patch cables	1	5,009.47	5,009.47T
246 1000	ICU-TECH1 Installation and service of access control and video surveillance field devices/systems.	195	115.70	22,561.50
246 1000	ICU-TECH1 Installation Supervision	24	115.70	2,776.80
246 1000	ICU-PM Manage and set schedule, coordinate with others, communicate system status.	12	146.85	1,762.20
246 1000	ICU-SE	6	155.75	934.50

Design and system integration, software set up, oversight of installation by technicians.

				Subtotal:
				250,450.03
	GSA-IFF	250,450.0	0.007556	1,892.40
	Industrial Funding Fees	3		
N/A	ICU-SHIPPING	1	300.00	300.00T
	Freight to customer location			

Estimate Notes:	SUBTOTAL	252,642.43
1. Email orders@icu-techinc.com	TAX	21,433.54
2. CMAS# 3-18-84-0054D		
3.DIR# 1000064885	TOTAL	<b>\$274,075.97</b>

Accepted By

Accepted Date

# Request for Taxpayer Identification Number and Certification

Give Form to the  
requester. Do not  
send to the IRS.

► Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Print or type.  
See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.

2 Business name/disregarded entity name, if different from above

**ICU Technologies Inc.**

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC ☐ C Corporation ☒ S Corporation ☐ Partnership ☐ Trust/estate

☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ►

**Note:** Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ►

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) \_\_\_\_\_

Exemption from FATCA reporting code (if any) \_\_\_\_\_

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.

Requester's name and address (optional)

**1382 Blue Oaks Blvd, Suite 110**

6 City, state, and ZIP code

**Roseville, CA 95678**

7 List account number(s) here (optional)

## Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

**Note:** If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

\_\_\_\_ - \_\_\_\_ - \_\_\_\_

or

Employer identification number

2 7 - 3 1 1 8 9 0 8

## Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign  
Here

Signature of  
U.S. person ►

*Brian Van Noman*

Date ► 1/5/2020

## General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

## Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.